

1 **MOBILITYCOINS - TRADEABLE CREDIT SCHEME IN TRANSPORT PROJECT**  
2 **APPRAISAL**

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**1 ABSTRACT**

2 Tradable mobility credits are considered a promising economic instrument for traffic and travel de-  
3 mand management; their possible role in the appraisal of transport projects, however, has not been  
4 in focus so far. Mobility credits not only have a monetary value attached, but they also carry utility  
5 information of travelers. Thus, they can moderate between the (short-term) travel demand and the  
6 (long-term) cost-benefit-analysis of supply-side measures. This role also implies that credits can  
7 express travel demands that would only emerge only if the project gets implemented. These travel  
8 demand could be different from the already familiar concepts of induced demand and rebound  
9 effects. Thus, if such a scheme gets implemented, this moderating role could further lead to the  
10 co-benefit of increased public participation and acceptance of transport projects. In this paper, we  
11 illustrate this role of tradeable mobility credits with a simple mathematical model. Travelers can  
12 spend their initially allocated credit budget for mobility, sell them to others, or redeem them as  
13 additional benefit in the appraisal of a transport project. If the benefits exceed the costs, the project  
14 gets implemented.

15

16 *Keywords:* tradeable mobility credit, transport appraisal, cost benefit analysis

## 1 INTRODUCTION

2 Transport sector requires economic instruments to achieve climate targets and limit traffic exter-  
3 nalities. However, economists have had only limited success in promoting effective economic  
4 measures (1). Tradable credit schemes (TCS) are considered promising instruments. As cap-and-  
5 trade systems, they allow to set outcomes overall emission targets and people collectively distribute  
6 those resources efficiently. TCS, as they can be found in literature so far, cover mobility and mar-  
7 ket features. Those measures reflect short-term decisions by users. Either credits are used to fulfill  
8 mobility demands or are traded on the market to get another currency in return for a specific market  
9 price. Thus, TCS remain a traffic and travel demand management scheme so far (2, 3). The link  
10 of TCS to long-term decisions in the transportation system, e.g., infrastructure projects, has so far  
11 received little attention.

12 In this paper, we are presenting a link between TCS and the cost-benefit appraisal for  
13 transport projects. We extend the canonical TCS idea (3, 4) to the MobilityCoins System (5).  
14 The latter argues to use credits not only for charging for externalities, but also to use them as  
15 incentives for sustainable travel choices and to use credits to partially fund transportation projects.  
16 The economic and social motivation of this link is that travelers not only state their preferences  
17 on how the transportation system be designed, but also can travelers inform decision makers about  
18 where to prioritize measures to improve their lives, not only traffic. We establish the link by  
19 allowing travelers to *crowdfund* the funding gap between costs and benefits of an otherwise not  
20 realized transport project, e.g., a new bus line, through redeeming their credits for the project  
21 instead of travel or trading them on the market. In this regard, MobilityCoins can be considered  
22 as a moderator between the short-term traffic and travel demand management on one side and  
23 the long-term cost-benefit-appraisals for transport projects on the other hand. The policy oriented  
24 research question is thus whether a TCS scheme is capable of creating sufficient benefits due to  
25 crowdfunding of credits to close the funding gap of (smaller) transport projects without interfering  
26 too much with the performance of the transportation system. To explore this research question, we  
27 develop in this paper a mathematical model of the MobilityCoin System, formulated as a mixed  
28 complementarity problem (MCP).

29 This paper is organized as follows. We first review the literature on TCS and project ap-  
30 praisal in the transport sector. Thereafter, we introduce the mathematical model for the Mobili-  
31 tyCoin system formulated as mixed complementarity problem (MCP). We then demonstrate the  
32 basic mechanism of using TCS to close the funding gap using a policy proof of concept in the  
33 Sioux Falls network. We close this paper with a discussion and a outlook for future research.

## 34 STATE OF THE ART

35 Based on the idea of TCS, first introduced by (2), we propose an extended generic policy instru-  
36 ment. As depicted in Figure 1, every user receives an initial credit budget at the beginning of  
37 each period which can be utilized in three main ways: mobility (demand), market (trading) and  
38 crowdfunding (supply). First, for mobility, credits can be used for a trip while charges depend on  
39 expected externalities. Second, instead of spending credits on mobility, they can be traded among  
40 users of the system. Due to the limited supply of credits, a market price is established that serves  
41 as an economic incentive to encourage the adoption of environmentally friendly, less expensive  
42 modes of transportation. Once users run out of credits, they have the choice to buy additional cred-  
43 its on the market, while users with a surplus in credits can monetize them. Third, credits can also  
44 be invested in supply-side measures defined by the agency to improve the travelers' generalized

1 cost of travel, e.g. free flow speed improvements. The latter also gives users the opportunity to  
2 actively participate in the supply-side design, which can improve public support for such a policy  
3 tool (6)(7). Public acceptability of carbon pricing can be further improved through a tangible ap-  
4 plication and proper utilization of the revenues raised, e.g. for the crowdfunding of infrastructure  
5 (8). However, the idea of crowdfunding public infrastructure is not new and already present in the  
6 sustainable energy sector (9, 10). It has also been reported a few times in transport, e.g., public  
7 transport (11) or for bicycle infrastructure (12), but as yet it remains a niche.

## 8 **Tradable credit schemes**

9 As mentioned before, the novel approach goes back to the idea of a tradable credit schemes (13).  
10 It is a cap-and-trade system for mobility, which originally refers to (14). (2) were the ones who  
11 originally suggested using tradable credits in road traffic management. In general, a distinction can  
12 be made between tradable credit schemes and mobility permit schemes. The former entails that  
13 qualified users receive an initial credit budget from which they pay the charges for any of their trips  
14 (13). The latter requires that travelers have to bid for or buy the necessary permits for a specific  
15 link (e.g. a bottleneck) within a specific time period (15). (16) was one of the first using tradable  
16 permits to control vehicle emissions, congestion and urban decentralization and (3) were the first  
17 to algebraically express tradable credit schemes in small transportation networks. In recent years,  
18 numerous methodologies with varying characteristics in terms of user heterogeneity, validity, or  
19 allocation emerged and were applied to various kinds of networks. While certain schemes permit  
20 the transfer of remaining credits to the upcoming period, the majority of schemes contemplate a  
21 smaller period of expiration. Above all, in theory, tradable credits proved successful in achieving  
22 a congestion reduction goal (3)(17), and could also help to meet climate targets (18). While de-  
23 scribing it as a potential promising (theoretical) instrument, (19) highlight that a TCS for mobility  
24 is still far from applicable to our present mobility system. Incorporating the transportation supply  
25 side, (20) applies a TCS with steps to increase road capacity and (21) combined a TCS and link  
26 capacity improvement measures in a bi-objective bi-level model to compare economic growth and  
27 environmental management. (22) analyzed travel demand management for an autonomous vehi-  
28 cle enabled TCS and lane management strategies to reduce overall travel time under user equity  
29 constraints.

30 Every TCS system is targeting one or several objectives. It is not just congestion that  
31 is taken into consideration when determining the overall allocation and mobility pricing. In or-  
32 der to reduce greenhouse gas (GHG) emissions, the system can also be configured to influence  
33 emission externalities. (23) introduced market-based implementations for emissions standard at-  
34 tainment proposing origin-destination based pollution permits. (24) worked on a TCS system that  
35 redistributes link flow patterns to obtain minimum emissions for the whole network, and extend it  
36 to bi-objectives (low emissions and low travel times). (25) considered a vehicle type specific and  
37 OD-based credit allocation in a multi-period TCS framework. In addition, they suggested a pricing  
38 structure based on the type of vehicle (zero-emission versus internal combustion engine vehicles)  
39 and the links travelers are using linked to their vehicle type. The latter work encourages the use  
40 of zero-emission vehicles, while the former redistributes flows to achieve a dual goal of minimum  
41 emissions and minimum travel time.

## 1 **Transport project appraisal**

2 Public projects are required because of the strain on the current transportation infrastructure caused  
3 by the expanding global population and the rising transportation needs that go along with it. Due  
4 to their limitation, financial resources must be distributed wisely. It will be essential to distribute  
5 resources in the most effective way in order to accomplish more with less resources. A key com-  
6 ponent of evaluating transportation and other infrastructure projects are standard appraisal meth-  
7 ods. Famous examples are the cost-benefit analysis (CBA), Multicriteria Analysis (MCA) or En-  
8 vironmental Impact Assessment (EIA). They offer a recognized and widely consistent framework  
9 for comparing the merits of various proposed projects by quantitatively evaluating project perfor-  
10 mance. CBA was invented by (26) in the 1840. He focused on willingness-to-pay and the con-  
11 sumer surplus that he called relative utility. Despite a wide application, it has also been criticized  
12 for restricting studies to those impacts that can be measured and monetized the easiest. The CBA  
13 technique is still evolving and guidelines are progressively mandating or promoting the inclusion  
14 of a greater variety of consequences in the analysis. This tendency is the outcome of a desire for  
15 a more thorough study as well as a reaction to those who have criticized the CBA's predominance.  
16 Comprehensive guides are available in various forms, like the 'Guide to cost-benefit analysis of in-  
17 vestment projects' of the European Commission (27). In addition to analyzing quantitative options  
18 in value for money, which has traditionally been the emphasis of CBA, appraisal has gotten better  
19 over time. Now, analysis also concentrates on the stated strategic objectives of investment policy.  
20 There are several important needs for setting a clear method for appraisal. Under budget constraints  
21 evidence based priorities have to be met. Possible ramifications are shown to create transparency  
22 for decision makers and illustrate impacts on other policy objectives. Potential impacts of projects  
23 or policies are assessed as well as willingness to pay, actual payment and accepted valuation for  
24 societal impacts reflect society's preferences. Impacts on the transportation sector are assessed as  
25 a basis. Transport users' responses are estimated to proposed changes in the network by using an  
26 evidence-based models. Quantitative evaluation of transport user benefits in terms of time savings  
27 based on value of time, accident savings, changes in operating costs are planned over different  
28 time intervals. As aforementioned, the method of CBA is continuously under review. (28) draw  
29 the conclusion that the way residual value is handled is insufficient and needs more investigation  
30 since the current residual value calculations for both, the infrastructure's final project value and the  
31 asset's lifespan value, do not accurately represent the genuine value. Furthermore, externalities and  
32 societal or health impacts are considered, e.g., noise, land-use or air quality. Several scenarios are  
33 mapped including descriptions of "what-if" alternatives when implementing modified scenarios or  
34 not implementing certain measures. Wider economic measures beyond the transportation sector  
35 are also assessed. Associated with proper land use planning and labour market policies, different  
36 implications can be drawn, accelerating local investment, productivity increase and labour supply  
37 based on analytical tools and regional evidence. However, techniques are frequently data-intensive  
38 and typically call for involvement from industries other than transportation. (29) encourage the  
39 mutual use of Multi-Attribute Tradespace Exploration (MATE) and CBA in project selection to  
40 mitigate shortcomings of CBA. With MATE, it is possible to investigate how project costs and  
41 benefits are distributed as well as associated incentives for changing behavior. MATE is a method  
42 for system design selection and generation developed and matured at MIT. It is a value-based de-  
43 cision and design method for the conceptual design across domains (30). Different types of costs  
44 (such as tangible and intangible costs) are also kept separate, and a large number of designs are  
45 methodically explored early on in the concept phase. Another mutual use of two methods is eval-

1 uated by (31). By combining the two techniques MCA and CBA, the respective limitations might  
 2 be overcome, resulting in a system that is both efficient and effective for evaluating sustainable  
 3 mobility policies and initiatives. (32) was one of the first studies to look into the use of ideal-  
 4 solution based Multicriteria Decision-making methodologies for sustainability evaluation of urban  
 5 transport projects under uncertainty that chooses veto to identify the best option, overcoming the  
 6 drawbacks of single Multicriteria Decision-making techniques. (33) include the equity dimension  
 7 and assert that transportation projects serving the majority population are quite likely to outper-  
 8 form equivalent projects serving disadvantaged groups of the population in cost-benefit analyses.  
 9 Furthermore, they investigate whether these equity impacts may be addressed by substituting ac-  
 10 cessibility improvements for travel time savings. (34) created a system for evaluating investments  
 11 in public transportation for identifying transportation disadvantages and priorities for project cre-  
 12 ation. The method uses the notions of accessibility and affordability as a complimentary approach.  
 13 By adding a function of impedance made up of the travel time budget and the proportion of income  
 14 spent on transportation, that is based on the computation of accessibility levels to the labor market  
 15 for different zones of a specific city. Changes in transportation expenses and time are typically  
 16 employed to gain the benefits of the traveler instead using it in project assessment or appraisal. In  
 17 the context of logit choice models, the logsum method serves as a measure of consumer surplus.  
 18 Despite the fact that logit models are used in transportation fairly frequently, logsums are only  
 19 occasionally used in project evaluation (35).

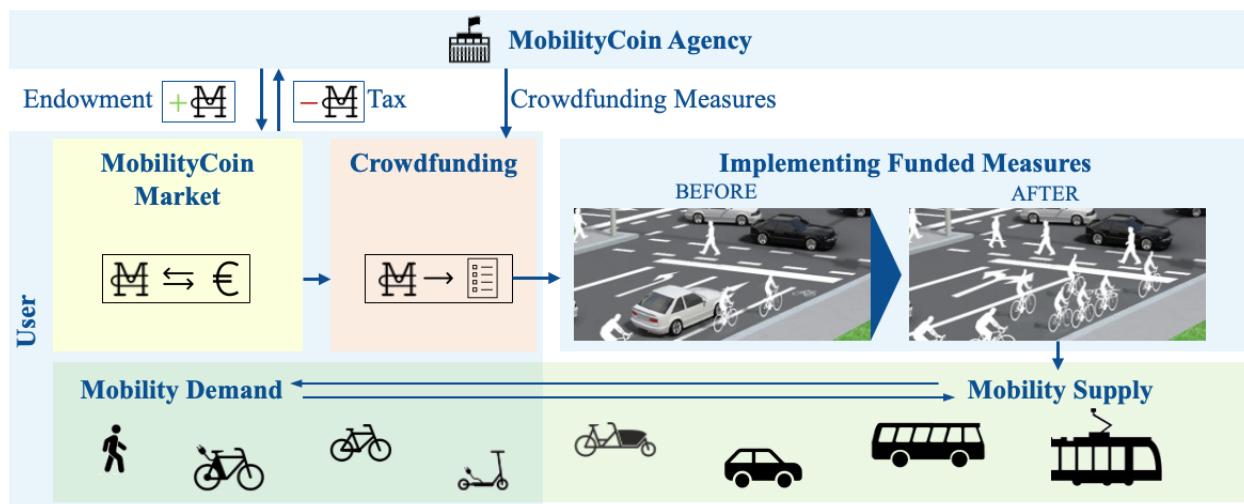


FIGURE 1: Major building blocks of the MobilityCoin System (5).

## 20 A MATHEMATICAL MODEL FOR AN INTEGRATED CREDIT SCHEME

21 To investigate and illustrate the fundamental behavior of the MobilityCoin System, we describe the  
 22 system mathematically. Table 1 summarizes the indices, parameters and variables. We use basic and  
 23 well-known building blocks for establishing the linkage between TCS and cost-benefit appraisals  
 24 to demonstrate the scheme as a proof of concept. Originating from the model proposed by Yang  
 25 and Wang (3), we formulate the MobilityCoin System as an equilibrium problem in mixed comple-  
 26 mentarity problem (MCP) representation (36, 37). This equilibrium problem is embedded into the  
 27 modeling sequence shown in Figure 2 to model the interactions between TCS and crowdfunding

- 1 of the benefit gap of a proposed transport project. In the following, we discuss each building block
- 2 before discussing the policy scenario.

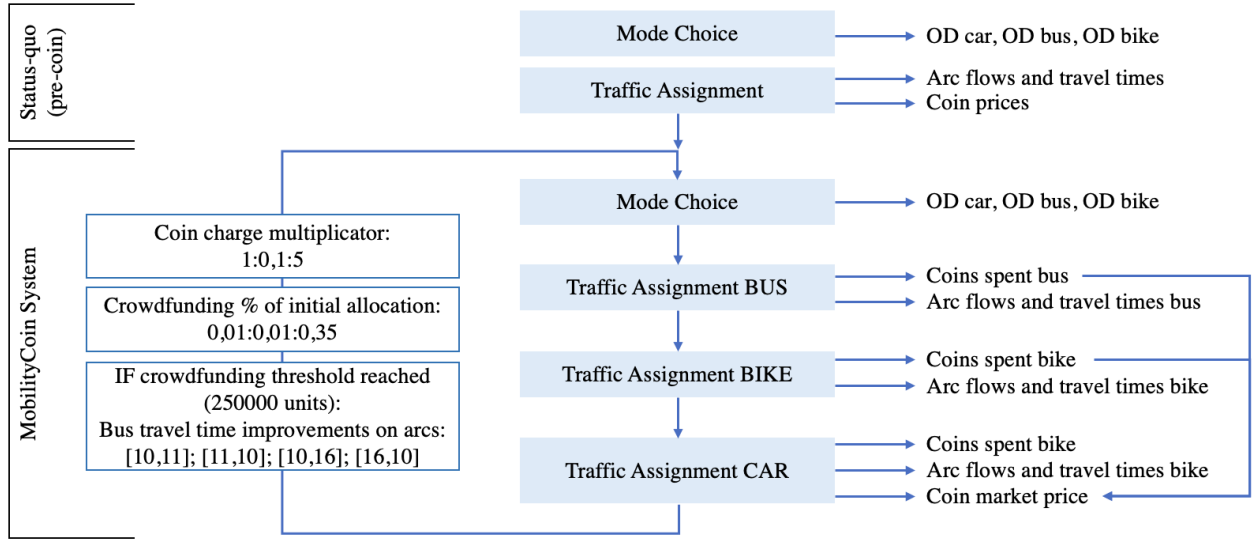


FIGURE 2: Mathematical model for the integrated system.

### 3 Charging scheme

- 4 Each mode is charged individually. Bus and bike are charged link-wise. Bus is charged 0.05 coins
- 5 while users receives 0.01 coin as an incentive for using the bike. The pricing function of the car
- 6 follows Equation 1. The resulting charge per link for the car is  $p_{ij}$ . It combines the basic coin price
- 7  $\kappa$  with a price policy multiplier  $\phi$  to accommodate a congestion oriented scheme. It is grouped
- 8 into three categories based on the status-quo traffic flows  $Q_{ij,m=car}$ . That allocation persists during
- 9 the development of the model based on the policy scenario, assuming that agents are not aware
- 10 about current traffic. The multiplier  $\phi$  can be altered in policy scenarios.

$$p_{ij,m=car} = \kappa_{ij,m=car} * \phi = \begin{cases} 1 * \phi * \kappa_{ij,m=car}, & \text{if } Q_{ij,m=car} \geq 10000 \\ 0.5 * \phi * \kappa_{ij,m=car}, & \text{if } Q_{ij,m=car} \geq 5000 \& < 10000 \\ 0.1 * \phi * \kappa_{ij,m=car}, & \text{if } Q_{ij,m=car} < 5000 \end{cases} \quad (1)$$

### 11 Mode-choice

- 12 The overall demand is distributed across modes based on a logit model. In the first run, the mode
- 13 specific utilities are expressed as deterministic components of a parameter function of modal at-
- 14 tributes of travel time  $t_{ijm}$ . After introducing the coin system, the utility function gets extended by
- 15 the mode specific link prices  $p_{ijm}$ . The choice probabilities are established through a maximum-
- 16 likelihood estimation in a logit-modeling framework, assuming that users are aware about the coin
- 17 charges a priori (38). Following the generic utility function 2 and probability function 3, the
- 18 OD-pair values for each mode are computed. For the utility function, the coefficients of modal
- 19 attributes  $\beta$  are based on estimates provided in (39). Altogether we get mode specific utilities  $U_{ijm}$
- 20 for each OD-pair  $i, j$ . Note that  $p_{ijm}$  is the credit price for the OD-pair.

$$U_{ijm} = \beta_{0,m} + \beta_{time,m} * t_{ijm} + \beta_{cost,m} * p_{ijm} \quad (2)$$

Indices	Definition
$i, j, k$	Node identifier
$m$	Mode (car,bus,bike)
Parameter	Definition
$p_{ijm}$	Link price by mode $m$ from node $i$ to $j$ in coins.
$\kappa_{ijm}$	Basic coin charge by mode $m$ from node $i$ to $j$ .
$\phi$	Price policy multiplier.
$\beta_m$	Mode-choice coefficients of modal attributes.
$I$	Initial MobilityCoin endowment.
$K_{ijm}$	Link capacity by mode $m$ from $i$ to $j$ .
$OD_{jkm}$	Demand by mode $m$ from node $j$ to $k$ .
$CF_{coin}$	Collected funding for crowdfunding measure.
$t_{ijm}$	Free flow travel time by mode $m$ from node $i$ to $j$ .
$a_m, b_m$	Mode-specific parameters of the BPR function.
Variable	Definition
$U_{ijm}$	Utility by mode $m$ from $i$ to $j$ .
$T_{ijm}$	Travel time by mode $m$ from $i$ to $j$ .
$C_{ijm}$	Travel costs by mode $m$ from $i$ to $j$ .
$MC_{ijm}$	Minimum path costs by mode $m$ from $i$ to $j$ .
$Q_{ijm}$	Link flow by mode $m$ from $i$ to $j$ .
$Y_{ijkm}$	Link flow by mode $m$ from $i$ via $j$ to destination $k$ .
$MP_{coin}$	MobilityCoin market price.

**TABLE 1:** Model indices, parameters and variables.

1 The mode-choice is connected upstream to the traffic assignment (40). Once the mode is  
2 chosen, the demand matrix is link-wise allocated in three mode-specific demand matrices. Thus,  
3 agents are taking the same mode for the entire origin-destination trip, means a change in modes  
4 within one trip is generally excluded.

$$P_{ijm} = \frac{e^{U_{ijm}}}{e^{U_{ij,car}} + e^{U_{ij,bus}} + e^{U_{ij,bike}}} \quad (3)$$

5 In the presented model in Figure 2, mode choice is updated at every iteration. In the first  
6 iteration, however, utilities are computed solely based on travel time. The resulting mode choice  
7 probabilities are then used to update the origin-destination matrices that are used in the subsequent  
8 traffic assignment.

## 9 Traffic assignment

10 The traffic assignment module of the model refers to the algebraic TCS description of (3). The  
11 BPR function 7 is applied as volume delay function for the means of transport car. Bus and bike  
12 mode is not affected by congestion. The user equilibrium (UE) is described and computed as a link-  
13 flow mixed complementarity problem (MCP) (36, 37, 41). The governing Equation is Wardrop's



1 condition for the user equilibrium (42) shown in Equation 4. On the left hand side of Equation 4  
 2 we have the sum of the travel costs  $C_{ijm}$  starting at node  $i$  to any adjacent nodes  $j$  and the minimal  
 3 costs  $MC_{jkm}$  for travelling from any adjacent node  $j$  to destination node  $k$  with mode  $m$  that should  
 4 be greater than or equal to the minimal costs  $MC_{ikm}$  travelling from node  $i$  to node  $k$ . The non-  
 5 negative flow variable  $Y_{ijkm}$  is associated to this time minimization equation and is only positive  
 6 for those neighboring nodes where the generalized costs are minimal.

$$C_{ijm} + MC_{jkm} \geq MC_{ikm} \perp Y_{ijkm} \quad (4)$$

7 For the number of agents travelling from every node  $j$  to a destination  $k$  is given by the  
 8 flow conservation on the left side of Equation 5. This equation is associated with the minimal costs  
 9 variable  $MC_{jkm}$ .

$$\sum Y_{ijkm} - \sum Y_{jikm} = OD_{jkm} \perp MC_{jkm} \quad (5)$$

10 We add a third condition to the MCP for integrating the MobilityCoin Market in the traffic  
 11 assignment module. Therefore, we first have to add the MobilityCoin trip charge  $p_{ijm}$  and market  
 12 price  $MP_{\text{coin}}$  to the generalized travel costs, as shown in Equation 6.

$$C_{ijm} = T_{ijm} + p_{ijm} * MP_{\text{coin}} \quad (6)$$

13 The travel times  $T_{ijm}$  are defined according to the BPR function as shown in Equation 7.

$$T_{ijm} = t_{ijm} \left( 1 + b_m \left( \frac{Q_{ijm}}{K_{ijm}} \right)^{a_m} \right) \quad (7)$$

14 Subsequently, we associate the market clearing condition shown in Equation 8 with the  
 15 market price which is only positive if and only if all coins of the initial endowment  $I$  are charged  
 16 for mobility purposes by using all three modes. In Equation 8,  $\mathcal{A}$  defines the set of arcs in the  
 17 network.

$$I - \left( \sum_{ij \in \mathcal{A}} Q_{ij,\text{car}} * p_{ij,\text{car}} + \sum_{ij \in \mathcal{A}} Q_{ij,\text{bus}} * p_{ij,\text{bus}} + \sum_{ij \in \mathcal{A}} Q_{ij,\text{bike}} * p_{ij,\text{bike}} \right) = 0 \perp MP_{\text{coin}} \quad (8)$$

18 The coins used for funding in crowdfunding measures, which is explained in more detail in  
 19 the next section, are not part of the market clearing condition, since we suppose a percentage-wise  
 20 increase in funding and reduce the amount of coins before the initial allocation for this proof of  
 21 concept.

## 22 Crowdfunding

23 Clearly, the intention of individuals to crowdfund or invest parts of their mobility budget into trans-  
 24 port projects can follow various mixed patterns, e.g., egoistic or altruistic motives. Ultimately,  
 25 users want to fulfill their needs and invest in the best assumed benefits. To comprise this uncer-  
 26 tainty, we introduce an induced randomness of 3% to the crowdfunding volume in each period.  
 27 Here, we define that  $\Delta B$  is the benefit gap that equals the benefits (e.g., travel time savings) minus  
 28 costs (e.g., the construction costs).

29 In this scheme, a so far unrealized project gets only implemented if and only if Equation  
 30 9 holds. In other words, the monetary value realized by crowdfunding, i.e., market price  $MP_{\text{coin}}$   
 31 times funding volume  $CF_{\text{coin}}$ , must be greater or equal to the benefit gap.

Indices	Definition
$b_{\text{car}} = 0.15$	B parameter for mode car.
$a_{\text{car}} = 4$	Power of BPR function for mode car.
$b_{\text{bus}} = b_{\text{bike}} = 0$	B parameter for modes bus and bike.
$a_{\text{bus}} = a_{\text{bike}} = 1$	Power of BPR function for mode bus and bike.
$v_{\text{bus}} = 25$ [km/h]	Constant travelling velocity for bus.
$v_{\text{wbus}} = 6$ [km/h]	Constant walking velocity to bus stop.
$d_{\text{busstop}} = 0.1 * l_{ij}$	Walking distance to bus stop.
$v_{\text{bike}} = 10$ [km/h]	Constant travelling velocity for bike.

**TABLE 2:** Model indices, parameters and variables.

$$MP_{\text{coin}} \cdot CF_{\text{coin}} \geq \Delta B \quad (9)$$

1 We assume for simplicity that in case this condition is not met that  $CF_{\text{coin}}$  is not returned  
2 to the market, as it has been redeemed, e.g., the validity period of coins is over. However, other  
3 market designs are possible too. For instance, coins can be returned to the users making them  
4 available again for mobility or crowdfunding purposes. We leave this for future research. Arguably,  
5 crowdfunding is evaluated at the end of the validity period and credits cannot be used for other  
6 purposes anymore.

## 7 DATA: MULTIMODAL SIOUX FALLS

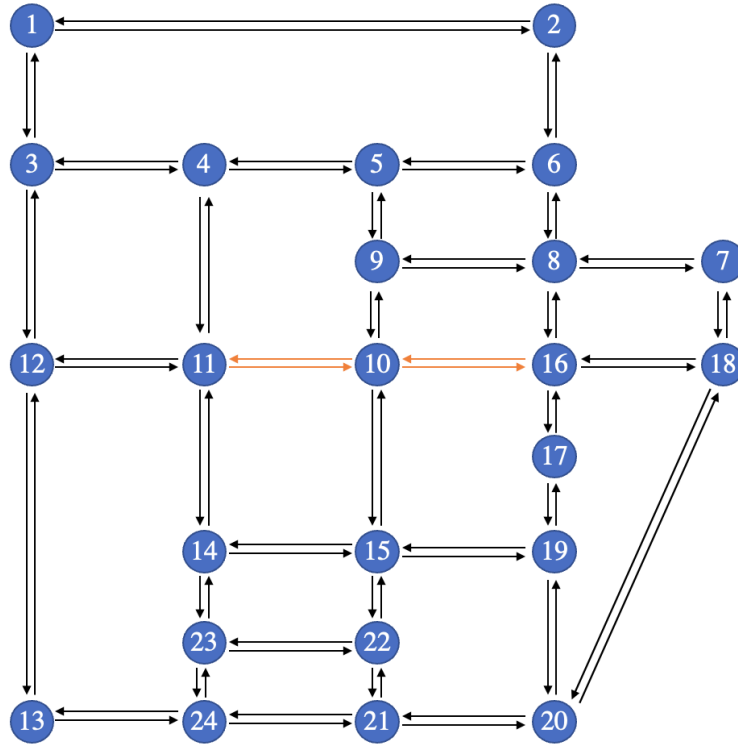
8 Prior to introducing the assumed policy scenario, we give an overview about the underlying data.  
9 We extend the renowned Sioux-Falls network to the multimodal case. The Sioux-Falls networks  
10 sees much use for illustrating and discussing contributions on traffic assignment and network de-  
11 sign problems (36, 43). It consists of 76 links connecting 24 nodes as shown in Figure 3. The  
12 parameters for the car network are obtained from a Github repository on transportation networks  
13 (44).

14 We extend the provided model to the multimodal case as follows. On the demand side, we  
15 simply use the existing demand for cars provided in (44) and distribute it across the three modes  
16 using a mode choice model. On the supply side, we set the parameters for the BPR functions  
17 of buses and bicycles as shown in Table 2, while using the BPR function parameters as provided  
18 in (44). We make the simplifying assumption that all modes use the same network, while not  
19 interfering each other, i.e., the volume-delay functions are separated.

## 20 POLICY SCENARIO

21 In the first step, we add the MobilityCoin System to the status-quo and assess the change in flows  
22 when increasing the coin price multiplier continuously for the car mode following Equation 1. The  
23 resulting and expected shift to the modes bus and bike intended by the agency can be seen in graph  
24 4, which is emphasizing that the credit system is acting as travel demand management scheme.

25 Suppose that the agency identified that on links 27, 29, 32, and 48, which are highlighted  
26 in red in Figure 3, a transport project was not able to reach the required equality of benefits and  
27 costs; nevertheless, the agency considers the benefit gap small enough to put the project up for  
28 crowdfunding of the benefit gap. The agency quantifies the gap with  $\Delta B = 250000$  monetary units.



**FIGURE 3:** Sioux Falls network with selected links for crowdfunding (45).

- 1 A summary of the crowdfunding measure is shown in Table 3.

Links	27, 29, 32, 48
Travel time improvement	30%
Capacity improvement	50 %
Costs	250000

**TABLE 3:** Model crowdfunding indices, parameters and variables.

- 2 As mentioned before, we added the charging mechanism to the model as a first step. Now,
- 3 we want to evaluate the additional crowdfunding feature. Therefore we assume that users of the
- 4 system spent a certain percentage of coins in crowdfunding measures, instead of using it for mo-
- 5 bility purposes. As shown in Figure 5, the initial endowment of the agency is constant at 100000
- 6 coins. Starting with a crowdfunding share  $CF_{\text{coin}}$  of 0%, we now continuously raise the withdrawal
- 7 for the crowdfunding feature by 0,01% for the following periods. As soon as the crowdfunding
- 8 threshold of 250000 monetary units is reached, the measure gets funded and implemented.

## 9 **IMPLICATIONS FOR POLICY MAKING**

- 10 The novel idea of spending coins for an increased benefit in the transport system extends the
- 11 original idea of a TCS. So far, credits were used to fulfill short-term decisions in mobility. With
- 12 the introduced crowdfunding application, users can balance their own value for said short-term
- 13 decision with an additional long-term invest in travel time or capacity improvements, for instance.

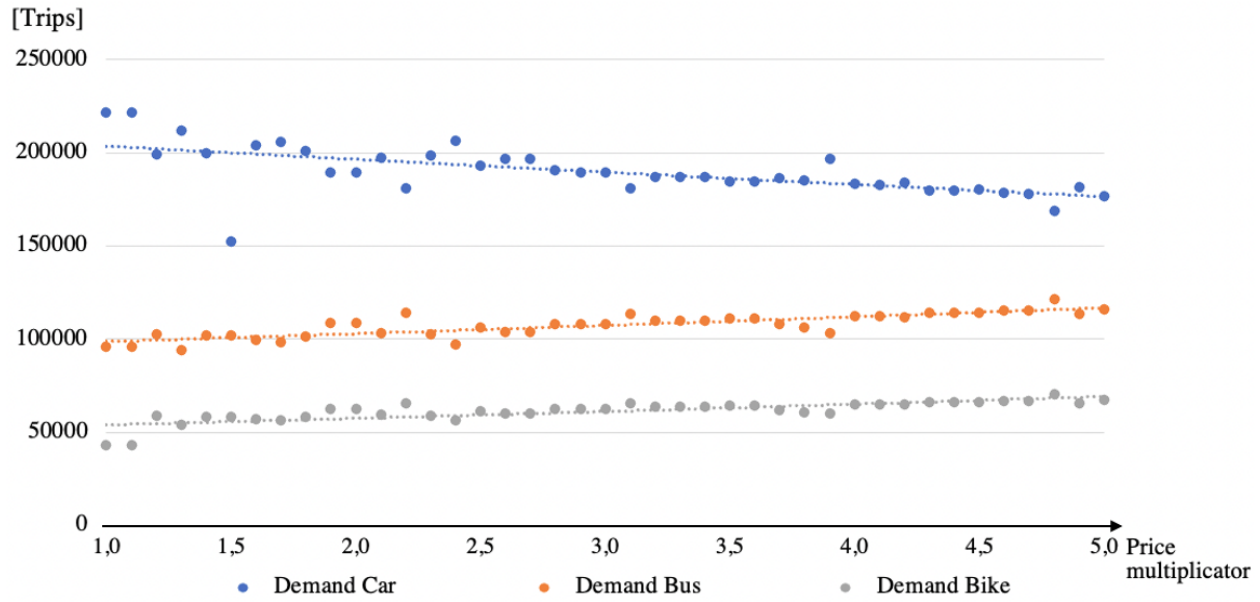


FIGURE 4: Development of demand of all modes when raising coin charge.

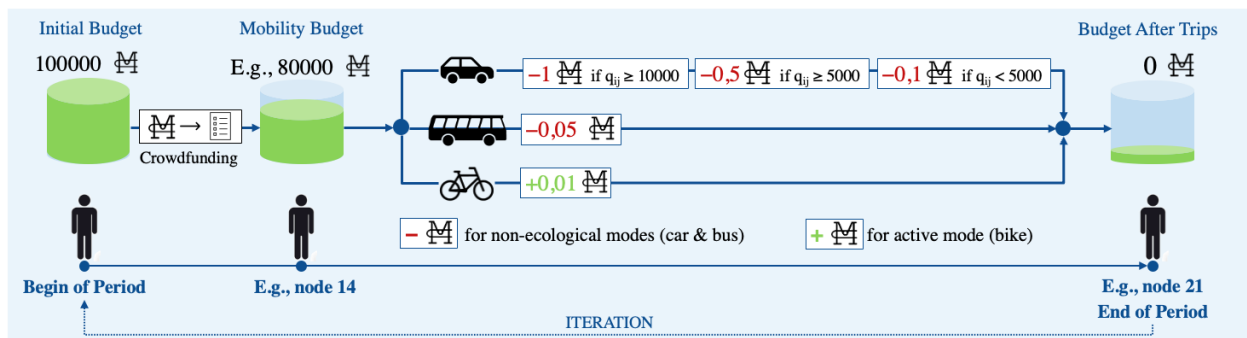


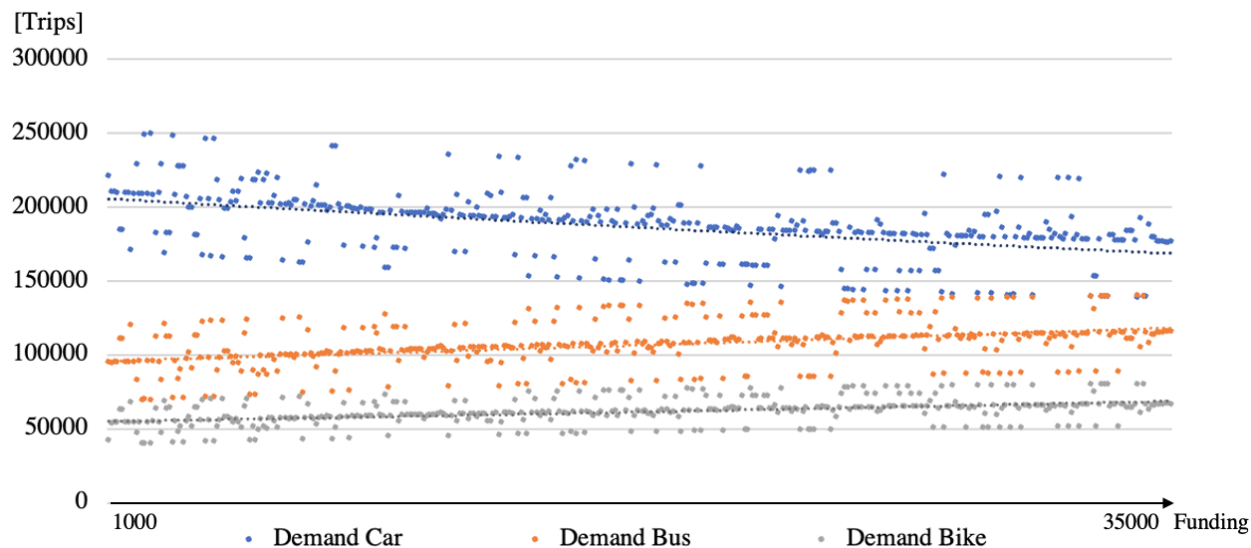
FIGURE 5: MobilityCoin flow within one period.

1 This can be seen as a vote of the users which in return grants feedback towards the agency. In this  
 2 paper, we illustrate first results for the MobilityCoin System's pricing and crowdfunding feature.  
 3 As shown in Figure 6 and as intended by the agency, the mode specific demands steadily shift away  
 4 from car towards bus and bike. This development is observed along the entire funding raise.

5 The impression of effectiveness is reinforced by the development of the system travel time  
 6 before and after the crowdfunding measure is implemented, which is shown in Figure 7. We  
 7 assume, that the effectiveness of the MobilityCoin System increases by adding a pull mechanism  
 8 (crowdfunding) to the initial push mechanism (pricing).

9 The withdrawal of coins off the system keeps less coins for expensive modes, additionally  
 10 urging users to shift modes. At the same time investing in these ecological modes can lead to a  
 11 two-way improvement of the transportation system. The agency can instantaneously quantify the  
 12 benefit by connecting the coins with the travel time improvements in order to define the benefit  
 13 gap.

14 Starting from an optimal traffic flow pattern in a static case with homogeneous travelers, a  
 15 favorable behavior of the presented cost-benefit approach is only observed in a multimodal case.



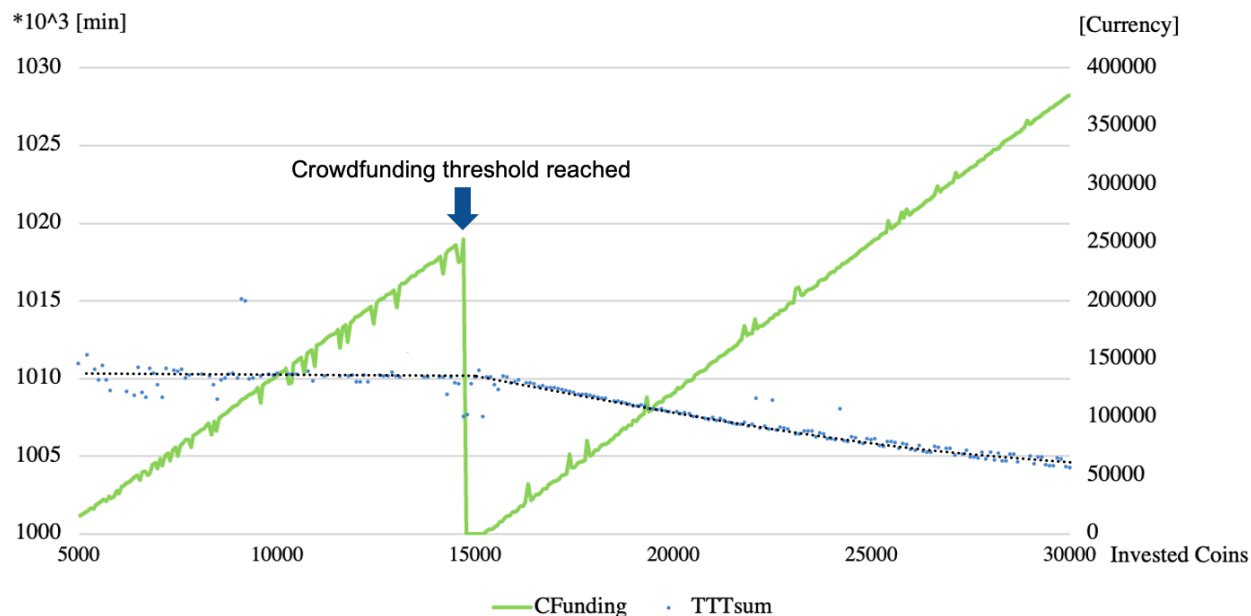
**FIGURE 6:** Development of demand of all modes when raising coin charge and crowdfunding.

1 Otherwise system travel time increases steadily which does not lead to a beneficial outcome, re-  
 2 spectively reaching the benefit gap  $\Delta B$ . That leads to the assumption that a favourable development  
 3 is only achieved if alternatives exist. Furthermore, the results of the model show that pricing is ef-  
 4 fective to change travel behavior towards more sustainable modes and the number of allocated  
 5 coins has a direct impact on the market price, which, in our case, is important for an investment by  
 6 the agency in crowdfunding measures. The crowdfunding measure is the distinctive feature of the  
 7 MobilityCoin System. In the second step we could observe that this feature can have an additional  
 8 beneficial effect on the travel behavior.

## 9 DISCUSSION AND CONCLUSIONS

10 This paper provided a first mathematical formulation of the MobilityCoin System that is a sys-  
 11 tematic link between tradable credit schemes (TCS) as a mean for (short-term) traffic and travel  
 12 demand management on one side and the cost-benefit-analysis approach for (long-term) transport  
 13 project appraisals on the other hand. We established the link by allowing travelers to *crowdfund*  
 14 the positive gap between costs and benefits of an otherwise not realized transport project, e.g., a  
 15 new bus line, through redeeming their credits for the project instead of travel or trading them on  
 16 the market. The economic and social motivation of this link is that travelers not only state their  
 17 preferences on how the transportation system should be in their area, but also does this link give  
 18 users the possibility to inform decisions makers on where to alter the infrastructure to improve  
 19 their daily activities and not only traffic.

20 The presented equilibrium model of the MobilityCoin System serves an illustration purpose  
 21 of the basic mechanism; from there the idea must be developed in various ways in future research.  
 22 First, the model and its components will be further developed to capture more choice variety, e.g.,  
 23 heterogeneous users (low vs. high income), multi-period aspects like departure-time choices and  
 24 banking credits over several periods (e.g., speculation), and stochastic traffic assignment. We will  
 25 further explore the integration into existing dynamic schemes (46). In addition, we will explore the  
 26 model stability and under which parameters the system has a solution at all. Second, identification



**FIGURE 7:** Development of funding and system travel time.

1 of reasonable parameters. For this purpose, we will build on an existing and calibrated multimodal  
 2 transport model to explore further the feasibility and applicability of the MobilityCoin System,  
 3 implemented in a real-world transportation network. We will further use stated preference surveys  
 4 to obtain behavioral parameters under a TCS scheme. Third, the TCS market place that will quite  
 5 likely see a transaction tax to avoid hoarding (47) creates a revenue stream for the agency. We will  
 6 explore in future research to which extent this revenue stream can be used in funding infrastructure.

7 In closing, the proposed link between the TCS for traffic and travel demand management  
 8 and cost-benefit appraisal can deliver potential advantages into transport policy. First, TCS are con-  
 9 sidered promising for traffic management. Adding a pull factor to the original pricing mechanism  
 10 of TCS opens further opportunities for efficiency and effectiveness of such schemes. Second, TCS  
 11 are by definition supposed to be economically self-sufficient. An extension of this self-sufficient  
 12 peculiarity to a crowdfunding feature offers the possibility to directly quantify cost-benefits of  
 13 (smaller) supply-side measures. Depending on the design of the funding mechanism and the sys-  
 14 tem objective, the MobilityCoin System can enclose various push and pull mechanisms with a  
 15 self-sufficient nature to improve mobility for everyone, while reducing external costs of trans-  
 16 portation.

#### 17 AUTHOR CONTRIBUTIONS

18 The authors confirm contribution to the paper as follows: study conception and design: P. Blum,  
 19 A. Loder, K. Bogenberger; data collection: P. Blum; analysis and interpretation of results: P. Blum,  
 20 A. Loder, K. Bogenberger; draft manuscript preparation: P. Blum., A. Loder. All authors reviewed  
 21 the results and approved the final version of the manuscript.

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